1. Collaborated with vendor representatives and company customers to set up optimal delivery schedules.
2. Established fair pricing structures and finalized contracts to complete purchase agreements with [Type] customers.
3. Computed total costs and profit requirements for customer sales to provide accurate pricing.
4. Followed up with customers after completed sales to assess satisfaction and resolve any technical or service concerns.
5. Prospected [Number] potential customers per week through [Action] and maintained solid [Number]% conversion rate.
6. Communicated client satisfaction trends and product usage to marketing, sales and product development groups.
7. Reconciled orders and payments to coordinate logistics for over [Number] accounts.
8. Visited customer locations to evaluate requirements, demonstrate offerings and propose strategic solutions for diverse needs.
9. Prepared invoices, reports, financial statements and other documents using [Software] and [Software].
10. Showcased product features to customers and discussed technical details to overcome objections and lock in sales.
11. Built client list and strengthened customer relationships through consistent communication via phone and internet.
12. Handled customer inquiries and high volume calls to solve billing and ordering problems, independently resolving [Number]% of issues.
13. Achieved [Number]% average customer satisfaction rating to date, surpassing team goal by [Number]%.
14. Obtained referrals with existing clients to generate new business, boosting overall sales [Number]%.
15. Exceeded call monitoring expectations through accurate reporting and processing.
16. Completed efficient store resets to prepare store for special promotions and seasonal updates.
17. Informed customers of sales and promotions to build customer base, boost traffic and increase customer loyalty.
18. Delivered superior customer service to retain existing customers and attract future customers.
19. Determined customer needs and interests to recommend [Product or Service] to customers.
20. Answered and directed [Number] calls per [Timeframe] to manage customer accounts, respond to service queries and cancel accounts.